



# Doubters

By Evan Carmichael

## Do you have doubters?

You know, the people in your life who tell you all the reasons why you're not going to make it.

Why you should quit.

Why you should do something else.

That you've got a stupid idea.

I call these people "the #LittleMan".

## Here's the good news: You're not alone.

Marilyn Monroe was let go from her first movie contract because the production chief thought she was "unattractive."

Dr. Seuss' first book was rejected by 27 publishers before it was finally picked up.

Elvis Presley was fired by the Grand Ole Opry manager who told him "You ain't going nowhere son. You ought to go to drivin' a truck."

## #LittleMan can be an "expert."

If you Aunt Beth or your old high school friends tell you that you should abandon your dream, it hurts... but you can always shrug it off and tell yourself "they just don't know what they're talking about."

But quite often the #LittleMan is an expert in your field.

He "knows" what he's talking about.

He could have years of experience and be a big player.

## Only you can kill your dream.

If you have a dream to do something then the only person

who can get in the way from that happening is you.

What if Marilyn Monroe listened to that production chief?

What if Dr. Seuss listened to those 27 publishers?

What if Elvis Presley listening to the Grand Ole Opry manager?

He'd be driving truck, dreaming of a life that could have been.

## It's hard.

The bigger your dream, the more people are going to tell you it's not possible.

The more obstacles you're going to have in your way.

The more you're going to doubt yourself.

It's hard.

But you have to keep going.

Otherwise you'll be driving a truck instead of living out your dream.

And that's not because of the #LittleMan.

That's on you.

It's your choice.

## I have a #LittleMan in my life

When I launched my Believe By video series an "expert" in the video production business said it was too long and it would "never work."

Fast forward 4 months and that first video has over 400,000 views and is growing every day.

Now I'm writing a book.

And top people in the book industry don't like my idea.

But I'm going to make it happen.

It's my choice, not theirs.

It's my dream, not theirs.

If you have a dream go out and make it happen.

Take steps every single day to do something to move it forward.

And don't let anybody hold you back.

Believe.

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## About the Author

Evan Carmichael helps entrepreneurs. At 19, he built then sold a biotech software company. At 22 he was a venture capitalist helping raise between \$500,000 and \$15 million. He now runs [EvanCarmichael.com](http://EvanCarmichael.com), one of the world's most popular websites for entrepreneurs. His goal is to help 1 billion entrepreneurs. He has helped set 2 world records, works 20 hours per week, uses a stand-up desk, rides a Vespa, raises funds for Kiva, and created a line of Entrepreneur trading cards. He graduated from the University of Toronto and enjoys salsa dancing, being a DJ, and the Toronto Blue Jays.

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